

INSPIRATION & EMPOWERMENT PROGRAMMES





BANKING

ACCOUNTING & FINANCE

ISLAMIC FINANCE

IT & PROJECT MANAGEMENT

INSURANCE

LEADERSHIP & MANAGEMENT

EXECUTIVE LEADERSHIP

ACADEMIC STUDIES

ABOUT BIBF

The BIBF is a semi-government training institute affiliated with the Central Bank of Bahrain, established in 1981. It plays a vital role in the training and development of human capital in Bahrain, the wider Middle East, North Africa, Europe and beyond.

The BIBF's commitment to excellence has strengthened its position as the leading educational provider across all major business disciplines. The Institute serves as a partner to numerous world-class institutions; delivering Thought Leadership, Assessment and Training in the areas of Banking, Islamic Finance, Executive Development, Accounting & Finance, Academic Studies, Leadership & Management, Insurance, Information Technology, Project Management and Supply Chain Management, resulting in a complete business solution.





Our Partner

ABOUT AWE

AWE Consult is a Bahrain based, expert training and development consultancy and solutions provider, committed to supporting individuals and organizations achieve success.

At AWE Consult, we are passionate about delivering authentic, proven and diverse courses and programs to inspire and empower our clients in order to fulfil their true potential. Global best practice is combined with regional expertise and knowledge to create an entirely unique learning and development experiences, and to deliver world class solutions.

Our specially designed and targeted programmes support fresh graduates, managers, senior managers, business owners and aspiring entrepreneurs. We work with individuals, NGOs and private and public sector organizations helping them fill the skills gaps. We design and help implement organizational development interventions.



INSPIRATION & EMPOWERMENT PROGRAMMES

LEADERSHIP IN ACTION

Duration: 3 days

A dynamic personal leadership development program for professionals who are interested in engaging in a process of reflection, exploration, and regeneration.

The programme helps participants explore their sources of strength as leaders, engages them in highly interactive workshops on how to lead self and influence others to build leadership capacity. The highly immersive programme is followed by coaching to support the implementation of personal learning plans.

The programme consists of several modules, such as:

- Understand the relationship between their unique attributes, inner dynamics, and outer life and work challenges
- Learn and practice tools and frameworks, as they pertain to day-to-day work situations, meetings and change initiatives
- Using personal strengths to find meaning and articulating the vision
- Building self-awareness and personal insight, dealing with fears that get in the way
- Forging trust in relationships and networking/engaging with others to fulfil the vision
- Transforming difficult conversations and using “positive no”
- Increasing the power of influence to creating the dynamics for high-performing teams
- Using mindfulness and storytelling and inspiring others through meaningful vision
- Increasing leadership presence and architecting change
- Adopting a sustainable practice to maintain team synergy

WHO SHOULD ATTEND?

Professionals in leadership and higher management positions, from private and public-sector organisations.

SHIFT TRANSFORMATIVE PROGRAMME

Duration: 6 days (2 levels, 3 days each)

This immersive leadership development programme prepares mid-level managers for the shift to higher levels of leadership. It includes highly interactive sessions, on-the-job assignments, coaching, and individual development planning process.

The programme allows participants to transition from tactical managers to strategic leaders through self-assessment and self-change. It fosters the creation of strategies to help participants to effectively manage ambiguity, manage change, and to think creatively.

WHO SHOULD ATTEND?

Experienced managers transitioning to higher levels of leadership.



Success isn't about how much money you make, it's about the difference you make in people's lives

- Michelle Obama



MANAGEMENT IN ACTION

Duration: 3 days

The programme helps participants learn the tools and strategies for successful employees' relationship management and engagement. While it may feel great when you first get promoted to manager status, managing people comes with a whole host of challenges – from learning how to delegate and motivate your staff to managing conflicts among team members who don't get along.

- Learn about yourself and your style of managing
- Understand the different personalities in your team
- Discover different learning styles and how to get the best out of each
- Learn effective ways to motivate your team members
- Understand which leadership style to adopt and when
- Learn how to give and receive feedback, essential to the business
- Learn how to develop trust between you and your team members
- Understand the importance of delegating and the best way to do so
- Realise the importance of 'Coaching' your staff and learn powerful coaching techniques
- Identify techniques to improve efficiency and productivity
- Discover ways to ensure you are energized and working at your best

Learn how to inspire your team

WHO SHOULD ATTEND?

Supervisors and Team Leaders, Managers new to the role and Middle Managers who would like to update their skills.

"ACCELERATING GROWTH" FOR MICRO-ENTREPRENEURS

Duration: 6 days

This programme is designed to support micro businesses to help build capacity and scale businesses to growth stage. Many micro business owners lack business skills, and few have tried to use tools like a budget or the marketing mix.

Using simple tools and models, the programme consists of several modules:

- Business self-check to identify opportunities for improvement
- The Business Plan
- Resource Management
- Effective Sales and Marketing
- Effective Leadership
- Effective Networking
- Learning from Failure
- Access to Capital (participants are linked to banks with SME financial products and investor networks)

WHO SHOULD ATTEND?

Micro business owners wishing to improve their skills and grow their business.

ASPIRING ENTREPRENEURS

Duration: 6 days

Aspiring Entrepreneurs is a comprehensive programme that accompanies aspiring entrepreneurs from that "Eureka moment", when the idea is just being imagined and explored, at the early conception stage throughout the process of development until completion and implementation and beyond.

This programme aims to raise awareness about the skills and mindset of entrepreneurs, and it guides the participants on how to shape their start-up idea, create a compelling value proposition, establish the right business model, create a business plan, and build and practice an impactful pitch. The programme will also offer networking support and links to incubators/entrepreneurship hubs. The programme is delivered through highly-interactive workshops designed by entrepreneurs and SME coaches and participants are further supported by coaching sessions.

WHO SHOULD ATTEND?

Professionals wishing to start own business or become self-employed.



CENTRED LEADERSHIP

Duration: 2 days

This course helps participants learn how to follow the Centered Leadership model to lead with impact, resilience, and fulfilment at work and in life.

NEGOTIATION

Duration: 1 day

This course helps participants understand how gender influences negotiation and get tips on confidently advocating based on the latest research.

BUILDING EFFECTIVE NETWORKS

Duration: 1 day

This course helps participants learn strategies for building a network that serves them, their organisation, and their contacts.

CONNECTING VS. COMMUNICATING

Duration: 1 day

This course helps participants learn strategies for building their confidence from the outside in.

THE POWER OF MULTIPLIERS

Duration: 1 day

This course helps participants to align goals and execute on them by creating “Multipliers” (defined as activities that fulfil multiple goals), which will enable them to achieve more goals that are important to them.

BE THE MASTER OF YOUR TIME

Duration: 1 day

It's not time we need to manage – it's what we do with our time. This course helps participants to bring themselves back under control by learning new, more appropriate habits to ensure time mastery.

POWER OF INFLUENCE

Duration: 1 day

This course helps participants learn how to use the body language of power to increase their influence, and use story-telling to be more persuasive, and progress into their career.

MANAGING DIVERSITY & INCLUSION

Duration: 1 day

This course helps participants learn how to spot four patterns of gender bias—and adopt real-life strategies for navigating them successfully.

HOW TO MAKE STRESS YOUR FRIEND

Duration: 1 day

This course helps participants change their reaction to stress by changing the way they think of it.



FEEL EMPOWERED WITH NLP

Duration: 3 days

This course helps participants learn the basic tools and techniques of NLP (Neuro Linguistic Programming). Participants will come away from the course feeling more confident, more empowered and in the driving seat of their life.

MANAGING LIFE-CAREER BALANCE

Duration: 1 day

This course presents surprising and innovative ways to further participants well-being and find work/family balance using economic concepts as a framework for decision-making.

BUILDING HIGH PERFORMING TEAMS

Duration: 1 day

This course helps participants create a high-performing team that harnesses the unique expertise of its members.

HOW TO MANAGE SELF LIMITATIONS

Duration: 1 day

This course helps participants use simple, science-based tools and techniques to challenge those negative, inner critic thoughts and build confidence and self-efficacy instead.

"WOW" YOUR AUDIENCE

Duration: 1 day

This course helps participants to learn a number of tools and techniques to calm their nerves, structure the content and present to any audience with confidence.

CULTURAL UNDERSTANDING THRIVING IN A DIVERSE WORKPLACE

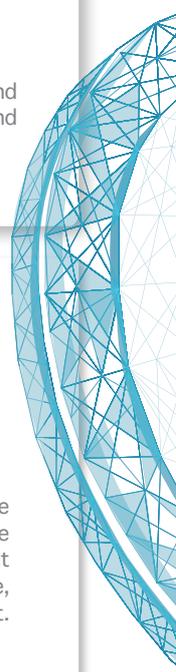
Duration: 1 day

This course will help participants learn tools and techniques to ensure they are creating a culture of understanding and respect for differences.

MANAGING EMOTIONS & IMPROVING RELATIONS

Duration: 1 day

This course will help participants to understand the importance of Emotional Intelligence (EQ) and why people with high EQ consistently outperform those with high IQ. It will unveil what triggers the negative emotions– and, hence, unwanted behaviour and results – and what to do about it.



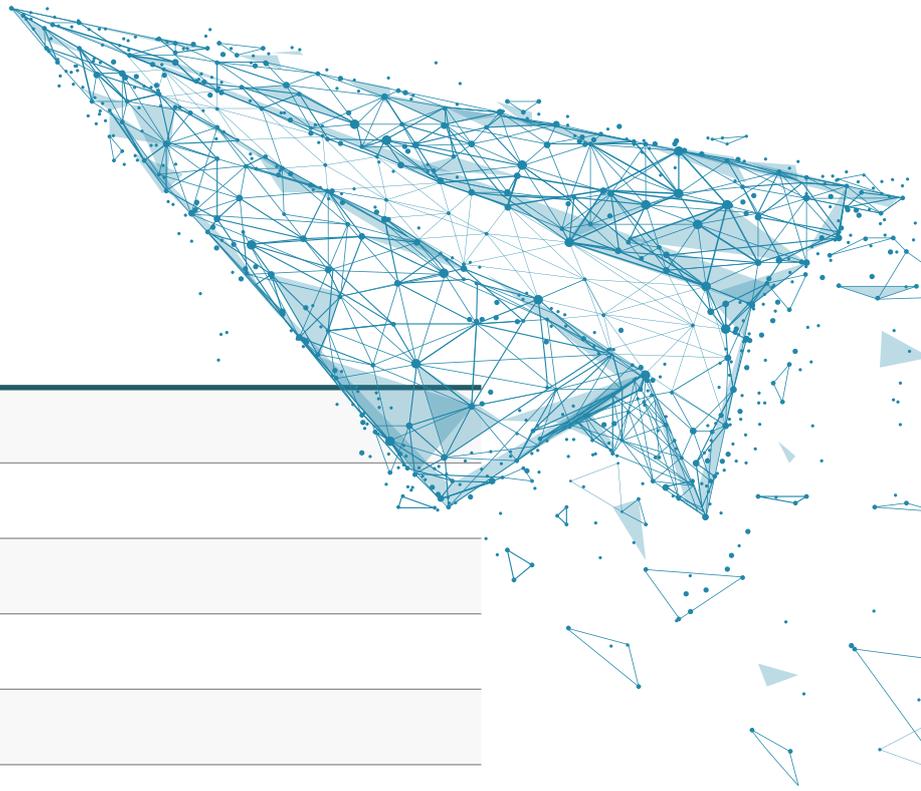


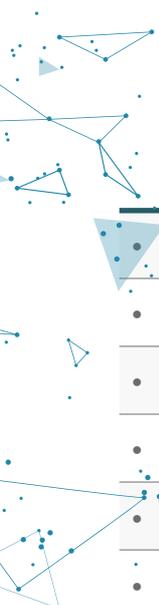
My job as a leader is to make sure that everybody in the company has great opportunities and they feel they are having meaningful impact to the good of society.

— Larry Page
Google

OTHER 1-2 DAY COURSES

- Sales Innovation
- Art of Customer Service
- Designing the Future of Leadership
- Team Leadership Skills
- Inspiring and Managing Change
- Leading High Performance Teams
- Understanding Team Dynamics
- Delivering Powerful and Dynamic Presentations
- Giving and Receiving Feedback
- Stress Awareness & Management
- Conflict Resolution
- Delegation Strategies
- Emotional Intelligence
- Achieving Higher Self Esteem
- Handling Difficult Conversations & People
- Negotiation and Influencing Skills
- Problem Solving and Decision Making
- Networking Skills
- Customer Service Management Excellence
- Sales Management Excellence
- Overcoming Speaking Anxiety





- Understanding the Lean Business Model Canvas for Businesses

- Creating Business Unique Value Proposition

- Creating Unique Personal Identity for Business Owners

- Designing Core Business Values Using the Innermetrix Value Index & Team Canvas

- Acting with Power

- Knowing and Using Your Strengths

- Emotional Intelligence at Work

- Effective Planning and Organisation

- Managing Yourself

- Art of Effective Communication

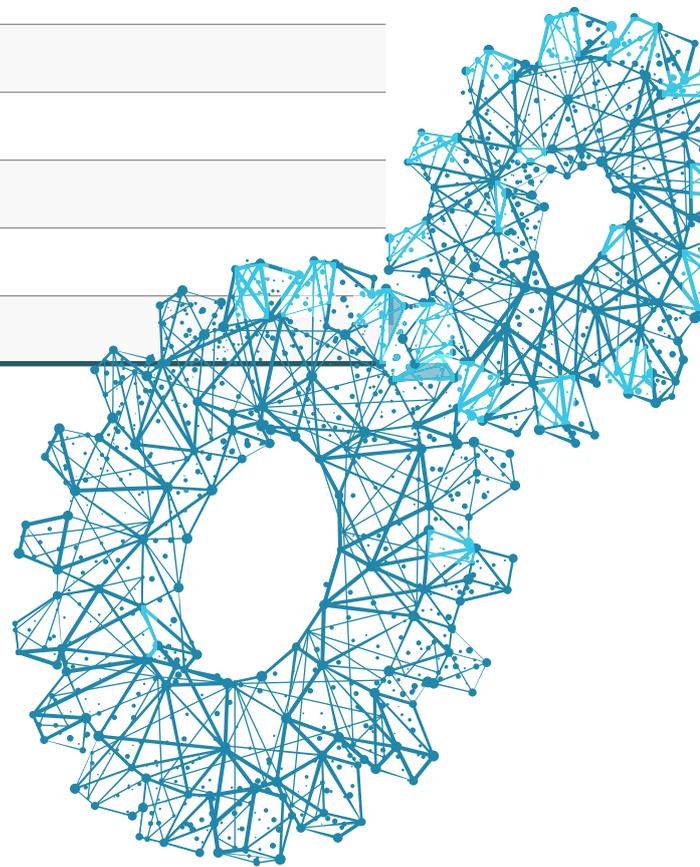
- Empowerment 7 Steps

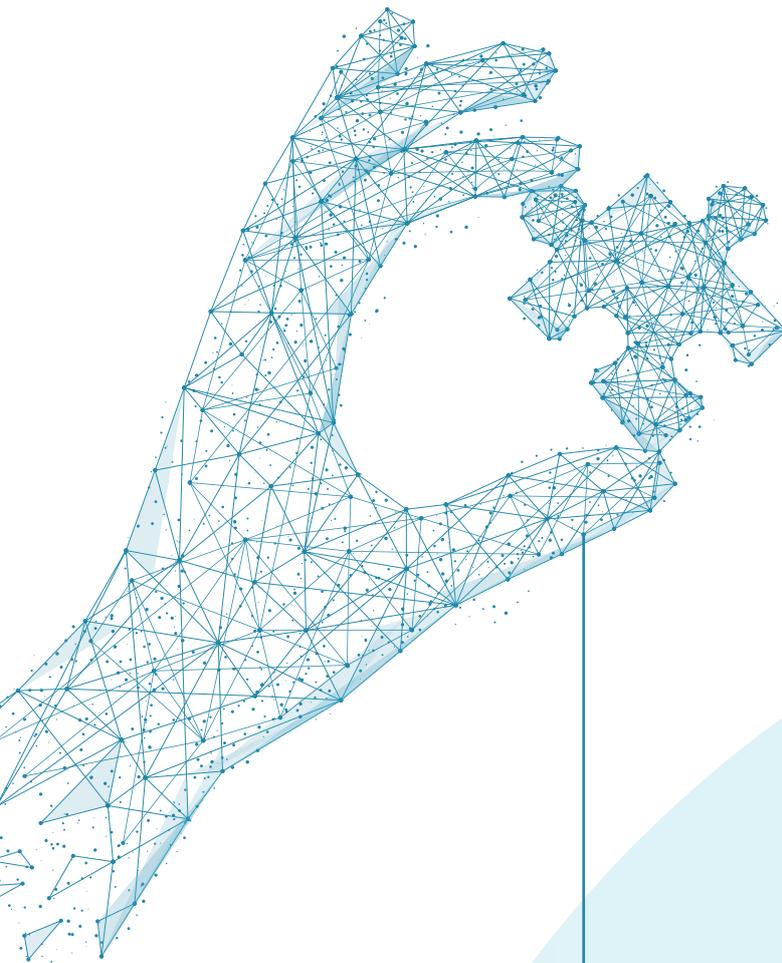
- Exponential Thinking

- Business Strategy Development

- Effective Management Techniques

- Design Thinking, Innovation and Creativity





“

True leadership stems from individuality that is honestly and sometimes imperfectly expressed...

Leaders should strive for authenticity over perfection.”

- Sheryl Sandberg
COO, Facebook

For more information
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