



LEADERSHIP  
DEVELOPMENT  
PROGRAM (**LDP**)

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# Leading Excellence in Training & Development of Business Professionals

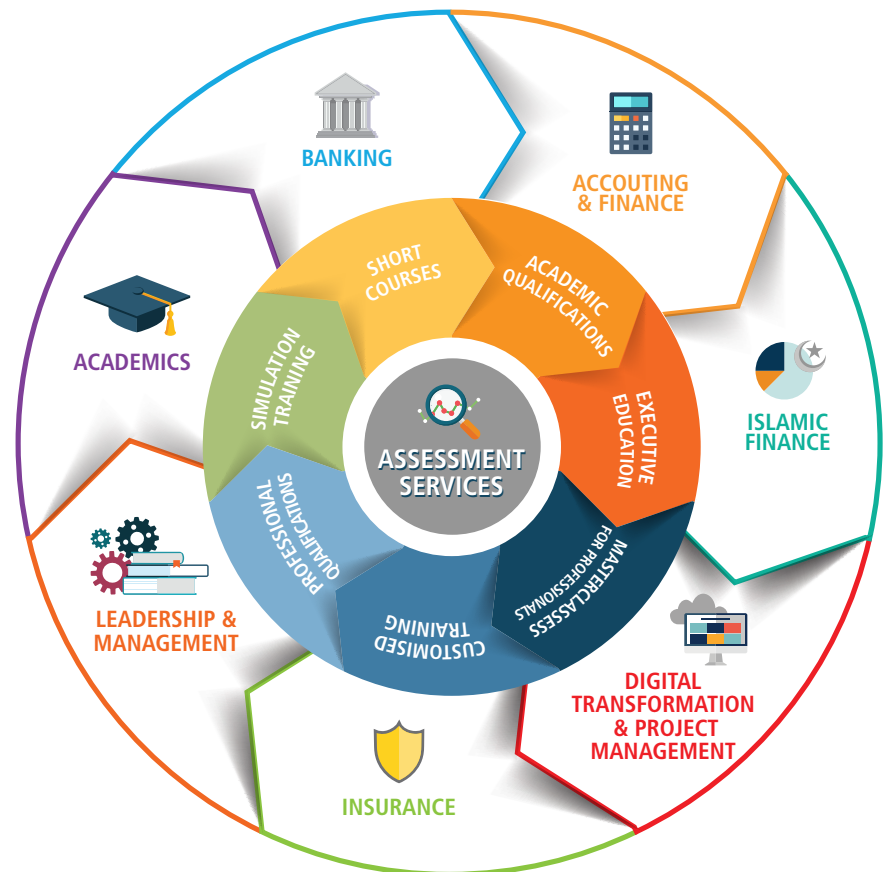


**Affiliated to Central Bank of Bahrain**

## ABOUT

The BIBF is a semi-government training institute affiliated with the Central Bank of Bahrain, established in 1981. The Institute plays a vital role in the training and development of human capital in Bahrain, the wider Middle East, North Africa and beyond.

The BIBF's commitment to excellence has strengthened its position as the leading educational provider across all major business disciplines. The Institute serves as a partner to numerous world-class institutions; delivering Thought Leadership, Assessment and Training in the areas of Banking, Islamic Finance, Executive Development, Accounting & Finance, Academic Studies, Leadership & Management, Insurance, Digital Transformation, Project Management and Supply Chain Management; resulting in a complete business solution.



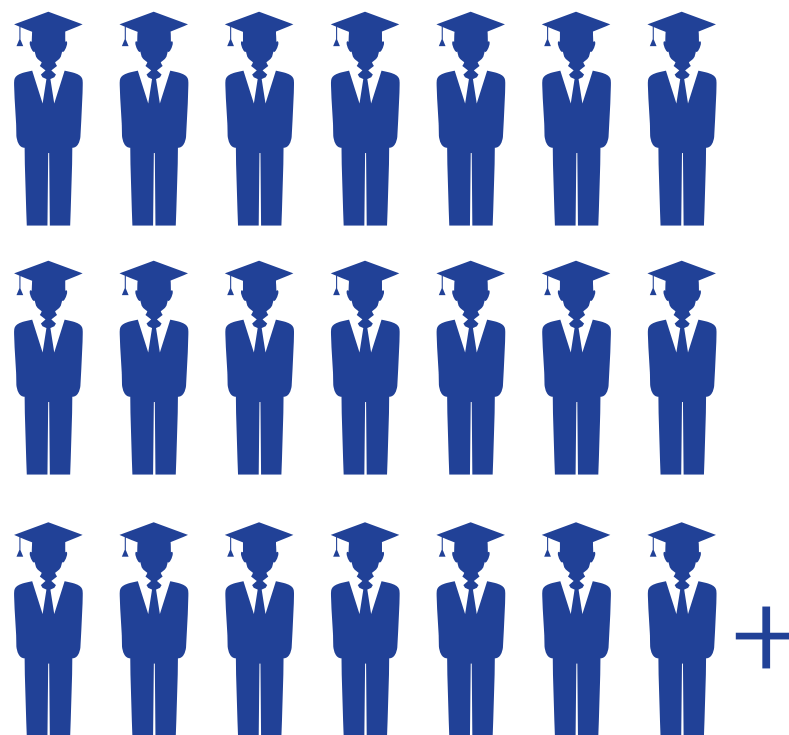


The BIBF qualifies over **20,000** learners a year across all major business disciplines and economic sectors. Since its establishment, it has provided training and development opportunities in 63 countries giving the institute a global footprint.

The BIBF has delivered training to over

**340,000**

students in **63 countries** since its inception in 1981







**In a time of turbulent change, organizations need to invest in their potential leaders to sustain competitive advantage.**

The Leadership Development Program (LDP) organized by one of the prestigious business schools in the USA (Darden Business School, University of Virginia) is the one that we believe will facilitate the needed development.

Together with our business partners, we strive to work on enhancing the LDP in line with the rapid developments in the business environment. This program is designed to foster the leadership skills and strategic perspectives necessary to succeed in an increasingly global environment. The feedback we receive from our alumni has been and will remain another key driver that helps us retain the uniqueness and exceptionality of the LDP.





## Dr. Ahmed AbdulHameed AlShaikh

Director

Across the globe, visionary companies are investing in promising talented executives who can contribute towards shaping and fortifying a competitive market outlook.

The BIBF's Leadership Development Program (LDP) brings a number of elements together to provide candidates with the precise skillset to equip talented managers with a macro-level viewpoint of an increasingly competitive and dynamic business scene.

The program enables participants to create their own action plan, to assist them in Leading, Learning and Changing through innovative perception.

The LDP program accelerates your personal and professional transformation, where you will emerge with strategic cross-functional skills to accelerate career progression and ultimately growth in any economy.



## Scott Beardsley

Dean, Darden School of Business University of Virginia

For over a half century, the Darden School of Business has served as a critical resource for businesses around the world. All of us at Darden are committed to developing the next generation of global leaders.

For more than a decade, one of our focus areas has been providing management education in the Gulf region.

Darden Executive Education, working with our long-time partner, the BIBF, designed and delivered a world-class development program for high-potential managers working in the Gulf Region.

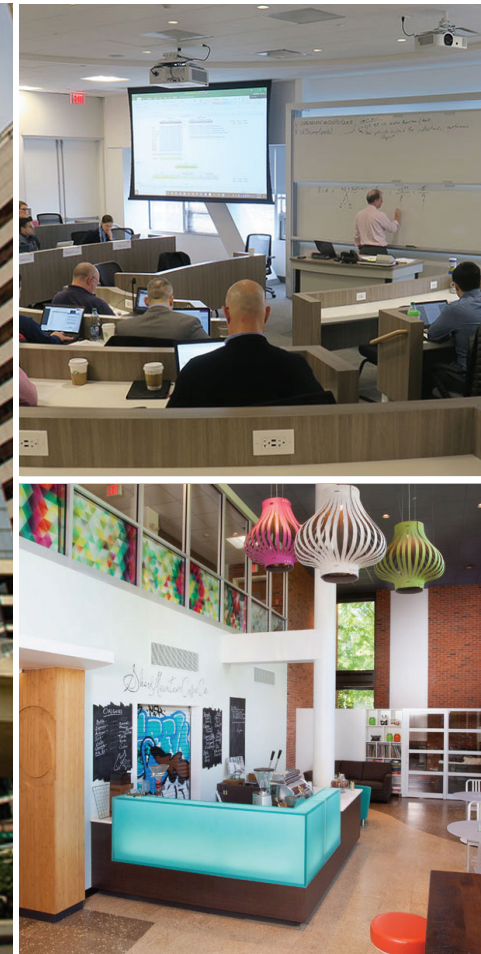
We will continue this partnership with an annual offering of the Leadership Development Program (LDP). This program is designed to foster the leadership skills and strategic perspectives necessary to succeed in an increasingly global environment.

We look forward to welcoming you to Darden for this two-week experience, devoted to personal and professional growth.



## THE PROGRAM

**Darden Executive Education** has partnered with the BIBF to design a two-week executive development program for outstanding managers from the Kingdom of Bahrain. The Leadership Development Program faculty team has created an impactful program based on action oriented learning experiences and participant-centred classroom discussions. Through case study analysis, participants will explore actual business problems and solutions that will lead them to develop new ways of thinking about their own business challenges. Learning team and class discussions offer an opportunity to practice influencing others, understanding differing viewpoints, and thinking strategically.



## ABOUT

# THE DARDEN SCHOOL OF BUSINESS

### REPUTATION FOR EXCELLENCE

Consistently, Darden Executive Education ranks in the top five globally among business schools offering executive education. (Financial Times, 2004 - 2014)

### WORLD-CLASS FACULTY

The same world-class faculty that teach in the MBA program teach in Darden Executive Education. Year after year, faculty and course design are ranked #1 by participants in Executive Education programs. (Financial Times, 2004 - 2014)

### BAHRAIN CONNECTION WITH DARDEN

More than 500 Bahraini Leaders from private and public sectors attended the programme since 1999.





## SPECIAL FEATURES

- Practical application and real business cases.
- Simulations incorporated to test new strategies & actively practice leadership skills.
- Leadership Practices Inventory (LPI) - a 360- degree assessment process and individual coaching sessions will provide each participant a view of their leadership style and clear goals for improvement. A follow-up assessment and coaching is provided 6 months after the program finishes in order to measure new leadership skills attained.
- Outdoor Learning Activities and Experiential Learning (New).



# CONTENT OVERVIEW



## LEADERSHIP DEVELOPMENT

- Becoming a Strategic Leader: Purpose, Process, People and Performance
- Learning, Leading, and Change
- Assessing Your Leadership Style
- Formulating a Personal Action Plan
- Creating High Performance Teams
- Inspiring Personal and Team Engagement

## BUSINESS ACUMEN & ENTERPRISE THINKING

- Understanding Your Industry & Competitors
- Managing Performance in a Global Business Environment
- Leading Change Globally
- Establishing Organizational Excellence: Agenda to Action
- Creating Value through Process

## STRATEGIC MANAGEMENT

- Analysing Industry and Global Competition
- Building Sustainable Competitive Advantage
- Linking Strategy and Execution
- Building Stakeholder Commitment
- Communicating Strategic Vision

## FINANCIAL MANAGEMENT

- Understanding Financial Statements
- Financial Analysis
- Planning and Budgeting
- Financial Metrics as a Leadership Tool





## LOCATION

### TRAVEL ARRANGEMENTS

Please note that participants are required to make their own travel arrangements to Washington D.C. and then to the Darden School of Business, Charlottesville, Virginia.

### ACCOMMODATION IN THE U.S.A.

Participants will stay at the Residence Inn Hotel at Darden, which offers private sleeping rooms with private bath and amenities especially selected for comfort discussion group rooms; meeting rooms; a fully equipped exercise room; and a recreation area. Most meals will be served in the Abbott Centre dining room adjacent to Darden's classroom-building and near the Inn at Darden.

## GENERAL INFORMATION

### PROGRAM COST:

BD 8,200

This amount includes full residential board at Darden School of Business

### PROGRAM DURATION:

2 Weeks

There are limited seats available on the program; we encourage potential LDP candidates to register as soon as possible.

# DARDEN FACULTY

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## **JUNE A. WEST**

### **ASSISTANT PROFESSOR OF BUSINESS ADMINISTRATION,**

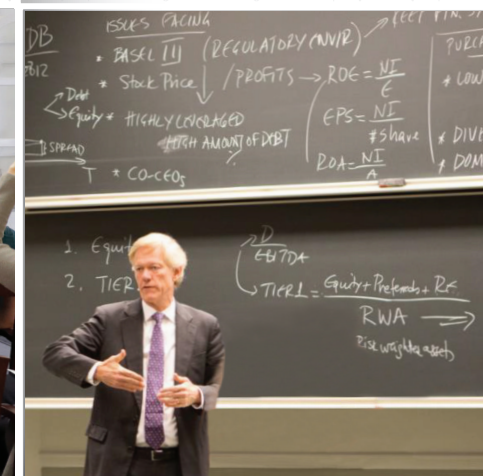
Assistant Professor June West teaches First Year “Management Communication” in the MBA program at Darden and Second Year electives in special topics in organizational communication. She is the university Faculty liaison to the FBI National Academy in Quantico, VA, and team-teaches in the Frank Batten School of Leadership and Public Policy. West also directs a Darden faculty team that teaches in the summer orientation program for the Secretary of Defense Corporate Fellows program that places active-duty military officers in corporations for a one-year fellowship.

West was instrumental in the inception in 2003 of the Darden/Curry Partnership for Leaders in Education (PLE).. West served as the academic director and today is an active faculty member in the PLE’s School Turnaround Specialist Program, now the most established turnaround program in the country. She consults with school districts on developing and communicating strategic vision and building effective coalitions. She also consults with universities throughout the country whose schools of business and education are creating similar partnerships.

#### **EXPERTISE:**

- Writing & Speaking in the Organization
- Interpersonal Communication
- Influence Theory





## JARED D. HARRIS

### ASSISTANT PROFESSOR OF BUSINESS ADMINISTRATION,

Associate Professor Jared Harris teaches both Ethics and Strategy courses in Darden's MBA program and a doctoral seminar on corporate governance and ethics. His research centers on the interplay between ethics and strategy, with a particular focus on the topics of corporate governance, business ethics and interorganizational trust.

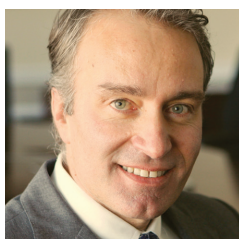
His work on corporate financial misrepresentation won the 2007 Best Dissertation award in one division of the Academy of Management (social issues in management) and qualified him as one of six finalists in another division (business policy and strategy). His work has been published in Organization Science and Business Ethics Quarterly and has been featured in the New York Times, the Washington Post and The New Yorker.

#### EXPERTISE:

- Business Ethics
- Corporate Governance
- Interfirm Trust

# DARDEN FACULTY

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## **GEORGE (YIORGOS) ALLAYANNIS**

**PROFESSOR OF BUSINESS ADMINISTRATION AND ASSOCIATE  
DEAN FOR GLOBAL EXECUTIVE MBA,**

As a Professor of Business Administration and Associate Dean of Darden's Global MBA for Executives (GEMBA) program, he is an expert in Corporate Finance, Risk Management, and Financial Institutions. His primary research focus is on corporate risk management, corporate financial policies, and international finance. Specifically, his work examines the impact of financial and operational risk management on firm valuation and risk, the valuation implications of cash flow volatility, and the determinants and evolution of a firm's exchange-rate risk. His recent work explores capital structure and liquidity as a way to manage risk and improve value, corporate governance, and earnings management. His research has been published in leading finance journals, such as the Journal of Finance, the Journal of Financial Economics and the Review of Financial Studies.

### **EXPERTISE:**

- Corporate Finance
- Risk Management
- Corporate Financial Strategies Mergers & Acquisitions International Finance



**LYNN A. ISABELLA**  
ASSISTANT PROFESSOR OF BUSINESS ADMINISTRATION,

Associate Professor Isabella teaches courses in organizational behavior, leadership and change and teams in the University of Virginia Darden School's MBA, MBA for Executives and Executive Education programs. She is the co-author of two books (Alliance Competence and Leader and Teams: The Winning Partnership) and has published numerous articles in the areas of strategic alliances, change and career management. She has also researched and authored many original case studies focused on U.S. and international companies and issues.

**EXPERTISE:**

- Leading and Managing in a Global Environment
- Developing Your Global Leadership Competencies and Personal Best
- Unleashing the Potential for Teams and Team-Based Collaboration
- Changing the Way Individuals and Companies Think About Change
- Managing Strategic Alliances and Partnerships



# CONTACT US

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